

Recommended Reading

Raving Fans	Ken Blanchard and Sheldon Bowles
The Success Principles	Jack Canfield
Chicken Soup for the Entrepreneur's Soul	Jack Canfield and Mark Victor Hansen
How to Win Friends and Influence People	Dale Carnegie
The Five Love Languages	Gary Chapman
Influence (The Psychology of Persuasion)	Robert Cialdini
Built to Last	Jim Collins
Good to Great	Jim Collins
Great by Choice	Jim Collins
The 7 Habits of Highly Effective People	Stephen Covey
First Things First	Stephen Covey
Your Best Year Yet!	Jinny Ditzler
The Power of Habit	Charles Duhigg
Secrets of the Millionaire Mind	T. Harv Eker
The E Myth	Michael Gerber
The One Minute Millionaire	Mark Victor Hansen and Robert Allen
Think and Grow Rich	Napoleon Hill
Start with Why	Simon Sinek
The One Minute Manager	Spencer Johnson
The One Minute Salesperson	Spencer Johnson
Who Moved My Cheese?	Spencer Johnson
Rich Dad, Poor Dad	Robert Kiyosaki and Sharon Lechter
Cashflow Quadrant	Robert Kiyosaki and Sharon Lechter
Rich Dad's Guide to Investing	Robert Kiyosaki and Sharon Lechter
Before You Quit Your Job	Robert Kiyosaki and Sharon Lechter
Protecting Your #1 Asset	Michael Lechter
The Slight Edge	Jeff Olson
The Magic of Thinking Big	David Schwartz
The ABC's of Building a Business Team the Wins	Blair Singer
Made in America	Sam Walton
Secrets of Closing the Sale	Zig Ziglar

